

# INNOVATION UNITES KUBE & KUBENZ AND IMT

By Konstantin Kubenz, managing partner at Kube & Kubenz

**K**ube & Kubenz has been transporting and providing logistics for liquid and free-flowing hazardous goods and extremely sensitive gases for many years. It operates throughout Europe with a focus on DACH and BENELUX countries, as well as France, Italy and Spain. As a logistics specialist in chemical gases, the company is equipped with a fleet of 1,250 tanks and 150 tractor units.

The ability to continuously monitor the transport of such sensitive and dangerous gases is of paramount importance. The transport of substances such as ethylene oxide, dimethyl ether or butadiene requires insight and temperature as well as pressure monitoring.

We were looking for a strong telematics partner who, like us, considers customer service, quality and safety to be very important. We first came into contact with IMT at a trade fair and then embarked on a test phase together. The pleasant cooperation in combination with the insights we gained and the accuracy with which we were able to follow the cargo, made us decide to expand our cooperation.

With its telematics solutions and web interfaces, IMT enables us to offer our customers the transparency and information they are looking for. The added value of IMT is the associated innovative strength; we feel that our telematics needs are being met.

When choosing telematics and incorporating telematics into your whole organisation, you don't take any chances. Of course, we conducted a benchmark. However, IMT exceeded our expectations in meeting our extensive wish list. Accuracy is the first thing I want to mention; the number of pings gives us exactly the insight we need.

The platform appealed to us in particular because of its appearance



From left to right: Konstantin Kubenz, managing partner at Kube & Kubenz, Stefan Fontain-Vahsen, deputy technical manager at Kube & Kubenz, Arne Bergmann, key account manager DACH at Intermodal Telematics (IMT)

and operativity. We, (much like our customers), are enthusiastic about its simplicity and appealing aesthetics. The possibility of generating individual container groups for customers allows for better fleet management. In addition, our team finds the web portal and interface with clear dashboards very pleasant to work with. IMT has an open

system and therefore also offers the possibility to integrate the data into our TMS. The ability to integrate additional IMT sensor technology is a much-appreciated added benefit!

Stefan Fontain-Vahsen, deputy technical manager at Kube & Kubenz, adds: "The telematics solutions of IMT are used in many ways within our organisation;

## About Kube & Kubenz

Kube & Kubenz operates across Europe and specialises in transporting and providing logistics for liquid, gaseous and free-flowing hazardous goods and other products conveyed in tankers and containers.

The company now has subsidiaries in six countries in the European Union. Kube & Kubenz mainly serves routes in Western, Central and Eastern Europe. Thanks to regular driver training, ultra-modern equipment, and short maintenance intervals, its safety standards are maintained at a constantly high level.

Safety and responsibility begin with the daily inspection of equipment and do not end until the product has arrived safely at the customer's location.

## Kube & Kubenz in numbers

- 1,250 tanks
- 150 tractor units
- 350+ employees
- €80m turnover

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transport and run monitoring, temperature and pressure monitoring, automated status messages. That's how we use telematics to the maximum. The advantages are therefore correspondingly great; increased efficiency, transparency, cost savings, increased safety and the automation of processes and workflows. What we also greatly appreciate is that we now have a higher customer satisfaction through pro-activity.

"With the Alerts function we can intervene early if necessary during transport, which is essential in our business, when handling extremely sensitive and hazardous gases and liquids. With the help of IMT's telematics solutions, we can monitor our walkways seamlessly and ensure that temperature or pressure-sensitive products are monitored automatically, thus increasing safety.

"The automated use of geo-fencing is also possible – the system reports if a tank is not forwarded or misses its connection. In this way, additional costs can be

#### About Intermodal Telematics BV (IMT)

Intermodal Telematics (IMT) is the world leading independent telematics solution partner for the tank container industry.

For all involved parties like fleet owners, lessors and shippers it offers a full range of smart sensors and a web-based application with extensive functionality. It provides a complete solution for asset management and product monitoring to increase control, efficiency, product quality and safety.

IMT is by far the biggest supplier of telematics technology for the tank container sector and a major player in the railway business. With its team of 50 hardware, firmware and software engineers and an in-house assembly line, IMT assures the best cutting-edge telematics solutions of the highest quality.

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avoided. And IMT offers reliable coverage, which fits perfectly with our transport lines in Western, Central and Eastern Europe.

"The digitalisation and networking of our tanks enables increased transparency, better utilisation of equipment, more safety and higher quality standards, especially for sensitive and very dangerous goods. In addition, data can be collected better

and more data-based decisions can be made. In the future, networking (IoT) will play a special role in supply chains, so our equipment must also start to become smart. The use of telematics solutions is only the first step towards data-driven supply chains in Europe!"

For more information visit  
[www.intermodaltelematics.com](http://www.intermodaltelematics.com)